HOWARD KAHN PUBLICATIONS

# **Journal Papers**

KAHN H & COOPER C L. "Computing Stress." Current Psychological Research and Reviews, 5, 2, 1986, 148-162.

KAHN H & COOPER C L. "Mental Health, Job Satisfaction, Alcohol Intake and Occupational Stress among Dealers in Financial Markets." Stress Medicine, 6, 1990, 285-298.

KAHN H & COOPER C L. "The potential contribution of Information Technology to the Mental III-Health, Job Dissatisfaction and Alcohol Intake of Money Market Dealers - an exploratory study." International Journal of Human-Computer Interaction, 3, (4), 1991, 321-338.

KAHN H & COOPER C L. "A note on the Validity of the Mental Health and Coping Scales of the Occupational Stress Indicator." Stress Medicine, 7, 1991, 185-187.

KAHN H & ROBERTSON I T. "Training and Experience as predictors of job satisfaction when using computers - a correlational study." Behaviour and Information Technology, 11, (1), 1992, 53-60.

KAHN H & COOPER C L. "Anxiety associated with Money Market Dealers - sex and cultural differences". Anxiety Research, 5, 1992, 21-40.

KAHN H & GARDEN S. "Job Attitudes and Occupational Stress in the UK Museum Sector - a Pilot Study." Journal of Museum Management and Curatorship, 12, 3, 1993, 285-302.

KAHN H, COOPER C L & ELSEY S P. "Financial dealers on Wall Street and in the City of London - is the stress different?" Stress Medicine, 10, 2, 1994, 93-100.

KAHN, H & COOPER, C L. "How foreign exchange dealers in the City of London cope with stress." International Journal of Stress Management, 3, 3, 1996, 137-145.

KAHN, H. "Changing the Curriculum: Psychology and Management." Journal of the Association for Paediatric Education in Europe (APEE), 2, 1997, 40-45.

KAHN, H & CUTHBERTSON, J. "A Comparison of the Self-Reported Mental and Physical Stress of Working and Full-Time Homemaker Mothers - a UK Pilot Study". Stress Medicine, 14, 3, 1998, 149-154.

MCKINNEY, R & KAHN, H. "Lottery Funding and Changing Organizational Identity in the UK Voluntary Sector". Voluntas: International Journal of Voluntary and Nonprofit Organizations, 15, 1, 2004, 1-19.

KAHN, H & HOWIESON, B. "Attitudes to a career in the British Armed Forces: a study of officer cadets and undergraduates". Defense & Security Analysis, 20, 3, 2004, 289-299.

HARKNESS, A M B, LONG, B C, BERMBACH, N, PATTERSON, K, JORDAN, S & KAHN, H. "Talking about work stress: Discourse analysis and implications for stress interventions". Work & Stress, 19, 2, 2005, 121-136.

ROSLENDER, R, STEVENSON, J & KAHN, H. "Employee wellness as intellectual capital: an accounting perspective". Journal of Human Resource Costing & Accounting, 10, 1, 2006, 48-64. Awarded Outstanding Paper 2007 in the Journal of Human Resource Costing & Accounting by Emerald Press.

DONNELLY, R, PATTLE, D, GLENCORSE, M & KAHN, H. "Converting Cold Hard Pricklies to Warm Fuzzy Wuzzies: Culture Change in Organisations". International Journal of Knowledge, Culture and Change Management, 6, 5, 2006, 81-90, 2006. Also at <a href="http://www.ijm.cgpublisher.com/product/pub.28/prod.475">http://www.ijm.cgpublisher.com/product/pub.28/prod.475</a>

KAHN, H, STEVENSON, J & ROSLENDER, R. "Workforce health as intellectual capital: a comparative study of UK accounting and finance and human resource directors". Journal of Human Resource Costing & Accounting, 14, 3, 2010, 286-306.

DONNELLY, R. D, KAHN, H, GLENCORSE, M. A & MORRISON, M. S. "The Quiet Revolution of Pope Francis: A Note from Organisational Theory". The Furrow, LXXII, 2, 2021, 107-113.

GLENCORSE, M. A, DONNELLY, R. D, KAHN, H. & DONNELLY, A. "Culture Change in the Vatican". The Furrow, 73, 2, 2022, 112-116.

# Refereed Research Monograph

ROSLENDER, R, KAHN, H & STEVENSON, J. "Recognising Workforce Health as a Key Organisational Asset: A study of Current Thinking and Practice". ICAS, 2010.

## **Consultancy Reports**

KAHN H. Report to the Museum Training Institute into the training needs, job satisfaction, and work-related stress of museum curators and staff, 1992.

DONNELLY R & KAHN H. "A Report into the Rapid Growth of Credit Unions in Scotland". Heriot-Watt University Social Enterprise Institute Working Paper First Series No1, December 2000.

KAHN H & JONES D. "Financial Exclusion and Homelessness". Heriot-Watt University Social Enterprise Institute Working Paper No 3, July 2001.

KAHN H & JONES D. "Municipal Banks in Scotland - potential to support financial inclusion and economic regeneration". Heriot-Watt University Social Enterprise Institute Working Paper No 4, July 2001.

DONNELLY R & KAHN H. "Conditions favourable to Credit Union development: A case study." Heriot-Watt University Social Enterprise Institute Working Paper No 9, January 2002.

DONNELLY E, KAHN H & DONNELLY R. "Financial Service Provision in Rural Scotland". Heriot-Watt University Social Enterprise Institute Working Paper No 3(R), December 2002.

### **Books**

RADNOR A & KAHN H. "Choosing and Using a Microcomputer". Fontana, 1984.

KAHN H & COOPER C L. "Stress in the Dealing Room - High Performers under Pressure". Routledge, 1993

KAHN H & PATERSON J, (eds.). "Strategies for Change" (2nd edition). Pitman, 1999.

KAHN H. "Organisational Behaviour". 2nd edition. CAPDM, 2007.

ROSLENDER, R, KAHN, H & STEVENSON, J. "Recognising Workforce Health as a Key Organisational Asset: A Study of Current Thinking and Practice". Institute of Chartered Accountants of Scotland, 2009.

COOPER C L & KAHN H. "50 Things you can do Today to Manage Stress". Summersdale, 2013.

#### **Book Contributions**

BRUCE M & KAHN H. "Effects of new technology on the job motivation and job design of travel agent employees" in 'Tourism Marketing and Management Handbook' (eds. S F Witt & L Moutinho), 123-126. Prentice-Hall International, 1989.

KAHN H. "Stress at Work" in 'Strategies for Change' (eds. H Kahn & J Paterson). 2/1-2/41. Pitman, 1994.

KAHN H & GARDEN S. "Job attitudes and occupational stress in the UK museum sector: a pilot study" in 'Museum Management' (ed. K Moore), 193-211. London: Routledge, 1994.

KAHN H, COOPER C L & DAVEY, B. "Work and Stress in Adult Life" in 'Birth to Old Age: Health in Transition' (ed. B Davey), 126-142. Open University, 1995.

KAHN H. Foreword in 'Success with Psychometric Testing' by Derrick White, i-iii, Management Books 2000, 1998.

KAHN H. "Stress in the Financial Sector" in 'Stress in the Workplace: Past, Present and future' (ed. J Dunham), 90-108. Whurr, 2001.

KAHN H & HOWIESON B. "Can Leadership be taught – and if so, how?" in 'Air Power Leadership: Theory and Practice' (eds. P W Gray and S Cox), 68-89. Norwich: HMSO, 2002.

HOWIESON B & KAHN H. "Leadership, Management and Command: the Officers' Trinity" in 'Air Power Leadership: Theory and Practice' (eds. P W Gray and S Cox), 15 -40. Norwich: HMSO, 2002.

HOWIESON B & KAHN H. "The changing macro-environment (1997-2001): the implications for the recruitment of graduates into the British Armed Forces" in 'Defence Management in Uncertain Times' (eds. T McConville and R Holmes), 112-138. London: Frank Cass, 2003.

KAHN H & NUTTER V J. "Stress in Veterinary Surgeons – a review and pilot study" in (i) 'New Perspectives in Occupational Health Psychology' (eds. A-S Antoniou and C L Cooper), in Greek, Parissianou, in press: (ii) in 'Research Companion to Organizational Health Psychology' (eds. A-S Antoniou and C L Cooper), Cheltenham: Edward Elgar Publishing, 2005.

KAHN H & COOPER C L. "Stress among Financial Dealers in the City Of London" in 'Handbook of Stress in the Occupations' (eds. J Langan-Fox and C L Cooper), 339-357. Cheltenham: Edward Elgar Publishing, 2011.

KAHN H. "Unemployment and Mental Health" in 'The Psychology of the Recession on the Workplace', (eds. C L Cooper and A-S G Antoniou), Cheltenham: Edward Elgar Publishing, 2013.

### **Discussion Papers**

ROSLENDER R, KAHN H & STEVENSON J E. "Employee Wellness as Intellectual Capital: an Accounting Perspective". 2005. Heriot-Watt University, ref no: DP2005-AF1.

ROSLENDER R, KAHN H & STEVENSON J E. "Workforce Health as Intellectual Capital: insights from a survey of Accounting and Finance Directors". 2007. Heriot-Watt University, ref no: DP2007- AF01.

ROSLENDER R, KAHN H & STEVENSON J E. "Workforce Health as Intellectual Capital: a comparative study of UK Accounting and Finance and Human Resource Directors". 2008. Heriot-Watt University, ref no: DP2008-AF03.

### **Conference Papers published as Proceedings**

KAHN H. "New Technology and Job Satisfaction - a Case Study of Travel Agents". Proceedings of the 2nd International Federation of Information Processing conference on Human-Computer Interaction (Interact '87) (eds. H-J Bullinger & B Shackel), 815-820. Elsevier Science Publishers, 1987.

JONES D W, MCKINNEY R, KAHN H, DONNELLY R D & DONNELLY E. "British Employee Credit Unions - Management Perspectives". Proceedings of the British Academy of Management Annual Conference 2004. http://www.st-andrews.ac.uk/~bam04/proceedings

HOWIESON B & KAHN H. "Leading Change in Complex Environments: The Skills Approach to Leadership". Proceedings of the Centre for Excellence in Leadership Research Conference, Lancaster, 2005, ISBN 1-86220-167-6.

## **Unpublished Conference Papers**

KAHN H. "Co-op at Manchester Polytechnic". International Co-operative Education Conference, Boston, Massachusetts, 1983.

KAHN H. "What Happens when your Colleague is a Computer". University of Leeds Graduate Psychology Conference, 1987.

KAHN H. "The Psychological Effects of Computer Systems". British Psychological Society - Occupational Psychology Annual Conference, Manchester, 1988. (Part of Conference track 'Stress and Strain', organised by Author.)

KAHN H & COOPER C L. "Stress in the City". British Psychological Society Annual Conference, St Andrews, 1989.

KAHN H & COOPER C L. "Stress in the City - an Update". British Psychological Society Annual Conference, Bournemouth, 1991.

KAHN H, COOPER C L & ELSEY S P. "Occupational Stress in Financial Dealers on Wall Street and in the City of London - is it different?" British Psychological Society Scottish Branch Annual Conference, Crieff, 1993.

KAHN H, COOPER C L & ELSEY S P. "A comparison of occupational stress in financial dealers on Wall Street and in the City of London." 23rd International Congress of Applied Psychology, Madrid, Spain, 1994.

KAHN H & CUTHBERTSON J. "Mothers who work and mothers who 'only' stay at home: is the stress different?" British Psychological Society Scottish Branch Annual Conference, Crieff, 1994.

KAHN, H. & HURRY S. "Professional Footballers in Scotland: does Psychological Stress make them Sick?" British Psychological Society Scottish Branch Annual Conference, Crieff, 1995.

KAHN H. "Stress in Museum Staff and Stress in UK Foreign Exchange Dealers - a comparison of Studies." Inaugural Australian Industrial and Organisational Psychology Conference, Sydney, Australia, 1995. Invited paper.

KAHN, H. "Changing the Curriculum - the Management of Change." 26th Annual Congress of the Association for Paediatric Education in Europe (APEE), St Andrews, 1995. Invited paper.

KAHN H. "Stressed out and sick - Scottish professional footballers?" Invited address. Edinburgh International Science Festival, 1996.

KAHN H, DONNELLY R & JONES C. "Converting Cold Hard Pricklies into Warm Fuzzy-Wuzzies (with Positive Stroking): Changing the Attitudes of Scottish Managers." British Psychological Society Scottish Branch Annual Conference, Crieff, 1997.

KAHN H. "Occupational Stress." Perth Association of Mental Health as part of World Mental Health Day, Perth, 1998. Invited keynote address.

KAHN H. "Stress Management". The Scottish Council Development and Industry, Stirling Management Centre, September 1999. Invited address.

KAHN H & DONNELLY R. "Emerging Views on Effective Leadership". The Chartered Institute of Bankers in Scotland Annual Seminar, Uphall, 1999. Invited address.

KAHN H & DONNELLY R. "Credit Unions and Financial Exclusion – the Psychological Hurdles." British Psychological Society Scottish Branch Annual Conference, Crieff, 2000 see Proceedings of the British Psychological Society, 11, 1, 2003).

KAHN H & HOWIESON B. "Leadership: Nature or Nurture". Royal Air Force Air Power Conference, Hendon, 2002. Invited address.

HOWIESON B & KAHN H. "Leadership, Management and Command: the Officers' Trinity". Royal Air Force Air Power Conference, Hendon, 2002. Invited address.

HOWIESON B & KAHN H. "Mentoring: a model for intervention against disadvantage". British Psychological Society Scottish Branch Annual Conference, Perth, 2002.

KAHN H & HOWIESON B. "Can leadership be taught – and how?". British Psychological Society Scottish Branch Annual Conference, Perth, 2002.

KAHN H & ANNETT C. "Occupational stress in the hospitality industry - a pilot longitudinal study". American Psychological Association/NIOSH/Queen's University School of Business, Canada, Conference on Work, Stress and Health, Toronto, 2003.

HOWIESON W B, GRAY P W & KAHN H. "Leadership, Management and Authority: the essential trinity". 2nd Management Theory at Work Conference, Lancaster University, 2003.

KAHN H, HOWIESON B & THIAGARAJAH, T. "Our future leaders: can attachment theory help us understand the role of parents in shaping leadership behaviour?". British Psychological Society Scottish Branch Annual Conference, Perth, 2003.

JONES D, McKINNEY R, KAHN H, DONNELLY R & DONNELLY E. "British Employee Credit Unions: Management Perspectives". British Academy of Management Annual Conference, St Andrews, 2004.

DONNELLY R, PATTLE D & KAHN H. "Converting Cold Hard Pricklies to Warm Fuzzy Wuzzies: Culture Change in Organisations". The Sixth International Conference on Knowledge, Culture & Change in Organisations, Monash University Centre, Prato, Italy 2006.

ROSLENDER R, STEVENSON J & KAHN H. "Workforce Wellness as an Organisational Asset". 13th Annual International Sustainable Development Conference, Mälardalen University, Sweden, 2007.

#### **Invited Articles**

COOPER C L & KAHN H. "How stress gets to the ego-trip dealers." The Sunday Times, 14 June 1989, Section E, 1.

COOPER C L & KAHN H. "No stress please - we're British." The Independent on Sunday, 9 September 1990, 22.

DONNELLY R & KAHN H. "Hungary for success." Queen's College Glasgow Research Review, 1, 2, 1992, 3-5.

KAHN H & GARDEN S. "Stress in the UK Museum Sector: a Pilot Study." Scottish Museum News, 9, 3, 1993, 6-7.

KAHN H & COOPER C L. "The Stress Factor." The Reuter Magazine, March-April 1994, 12-13.

KAHN H. "Is a Mother's Place Still in the Home?" Scottish Daily Record, 2 March 1995, 31.

KAHN H & COOPER C L. "Dealing with Type A Personalities." The Reuter Magazine, May-June 1995, 13.

KAHN H. "Outdated Sexist attitudes are still forcing Women to accept second best at work." Scottish Daily Record, 11 May 1995, 32.

KAHN H. "Psychometric Profiling weeds out Rogue Traders". Metal Bulletin, 10 October 1996, 8-9.

KAHN H. "Goal Setting". Book Review of 'I Think I'll Manage: Football Managers Reveal the Tricks of their Trade' by George Sik, London: Headline Books, 1996. The Psychologist, November 1997, 511-512.

KAHN H & COOPER C L. "Psychological Stress in the Financial Services Sector". Finance & Ethics Quarterly, No 22, Spring 1999, 1-2.

KAHN H & COOPER C L. "The Psychological Stress of Mergers and Acquisitions". Finance & Ethics Quarterly, No 23, Summer 1999, 3-4.

KAHN H & JONES D. "Banking on borrowed time". Scottish Banker, June 2002, 40. ROSLENDER R, KAHN H & STEVENSON J. "Notes on Sick Notes". CA Magazine, November 2009.